

### **Sales Resource Book**





#### RHINO TOOL COMPANY, INC.

#### **Our History**

Founded in 1975 by Robert Martin, Rhino Tool Company manufactures and distributes tools of exceptional quality backed with superlative service. From our home office in Kewanee, Illinois, our mission to provide our customers with only the highest quality tools has led us into nearly every corner of the world. With distribution on six continents, Rhino Tool Company has become the source of quality for customers around the globe.

For 40 years, Rhino's pneumatic post drivers have been driving our customers businesses and profits to greater heights while setting the standard of quality in air tools. Rhino's innovative line of gasoline powered post drivers are redefining what customers expect in power equipment performance. Rhino's hydraulic products rounds out a triad of quality offerings with performance, reliability and durability not seen in competitive units.

With a customer breadth ranging from fence contractors, sign installers and agriculture to soil conservation, dock installers and rental, Rhino has developed a world class distribution network that serves the world. This network, backed by our "service after the sale" commitment, has earned Rhino Tool Company our customer's trust.

Our motto, "Driven to Perfection," is not a mere tag line or utterance. It is our driving principle.





## STRATEGIC Channel-Development



Rhino Tool Company's goal is to pick the most capable dealers within a geographical area specific to industry. RTC has identified several industries such as rental, fencing, and electrical that can be targeted independently in the same geographic area.

RTC expects distributors to focus on identifying and engaging the dealer that makes the most sense both within their industry and location. See the table below for targeted industries, their SIC codes, sales opportunity, and post driving applications.

Industry	Channel Demographic (SIC)	Channel Sales Opportunity	Applications
Fencing	Suppliers (5039, 5211), Contractors (1799), Rental Stores (5999),	Residential and Commercial Contrac- tors.	Commercial Fence, Residential Fence, Snow Fence. Silt Fence, Temporary Fence
Construction (1620, 1520, 1540)	Equipment Suppliers, Power Tool Suppliers, Fencing suppliers, Sign Equipment Supplier, Power Equipment/Tool Repair	Contractors, Equipment Rental, Tool Rental Shops, Power Equipment Repair	Form Pins, Chain Link Fence Posts, Sign Posts, Power Equip- ment Repair
(Rental Equipment rental (5999) Heavy equipment (7353)	Party rental, Construction Equipment rental, Tools/Power Equipment rental	Tent Installation, Event Fencing, Construction Contractors, Residential Fencing	Tent Stakes, Ground Rod instal- lation Carsonite Markers, Chain Link, Pipe,
Electrical, Electrical contractors (1730)	Contractors, Suppliers	Electric Utility Companies, Industrial Contractors, Wind Turbine Contractors, Commercial and Residential Contrac- tors.	Ground Rod installation, Carson- ite Markers
Oil and Gas (1300, 1380)	Suppliers, Contractors	Rig Construction Contractors, Electrical Contractors, Rig Maintenance Crews	Silt fence, Spill Containment, Ground Rod
Agriculture (3523)	Farm Store, Farm Equipment Suppliers. Fencing Suppliers. Vineyard Suppliers, Orchard Suppliers, Farm Equipment/Tool Repair, Power Equipment Repair	Cash Crop Farms, Livestock, Vineyard, Orchards, Nursery	Containment Fencing, Boundary Fencing, Vineyard Posts/Stakes, Anchors,
Forestry (0851)	Power Equipment Suppliers	Contractors, Land Management	Boundary Fencing, Snow Fence, Erosion Control, Signage, Car- sonite Markers, Anchors
Public Works (1610)	Sign Post Suppliers, Fencing Supplier, Rental Store	Municipality, Transportation Depart- ments (DOT), Parks, Natural Resources Dept. (DNR), Cemetery Grounds, University Grounds	Telespar, U-Channel, Delineator posts, Fencing, Temp fencing, Snow fence, Event fencing, Carsonite, Markers, Anchors
Sign Installation (1796)	Contractors, Suppliers	Contractors, State DOTs, County Trans- portation Depts.,	Telespar, U-Channel, Delineator posts,
Power Equipment (5260)	Honda® Dealers, Suppliers, Repair Shops	Access to regional crossover opportuni- ty as well as Repair.	Crossover
Landscape (0782)	Fencing Suppliers,	Residential and Commercial Contrac- tors, Commercial Developer, Property Manager, Surveyors, Irrigation, Facility Manager,	Fencing, Signage, Silt fence, snow fence, chain link, anchors, stakes,
Marine (1629) Construciton/ Genreal Contractors 2491) Piles, Foun- dations & Marine Construction	Marine Construction, Contactors Piles, Foundations & Marine Construc- tion Suppliers	Contractor, Dock Operations, Dock Engineers, Port Maintenance, General Contractors.	Dock Pipe, Floating Docks, and dock extensions







#### **Gas Driver Transport & Display**

For your Fence Pro<sup>™</sup>, Ranch Pro<sup>™</sup>, Multi-Pro<sup>™</sup> and Multi-Pro<sup>™</sup> XA Gas Powered Drivers

(Multi-Pro<sup>™</sup> Unit shown available separately)

Carts include the following features:

- Secure Post Driver Transport
- Mobility to and from job sites
- Easy Showroom Display for Pro Series<sup>™</sup> Drivers
- Canvas bag attached provides storage for Pro Series<sup>™</sup> Driver Manuals and Adaptors
- Zinc plated for corrosion resistance
- Quick and Easy Assembly
- Padded grip for handling comfort
- Large Diameter wheels for easy maneuvering
- Stands up to job site challenges and rough terrain
- Made in the U.S.A.
- Adaptable to work with any of the Rhino<sup>®</sup>
  Pro Series Drivers.



Part No. 290000



Large wheels for easy maneuvering on all types of terrain.



Durable canvas bag attached for storage.



Zinc plated throught for corrosion resistance.

## Ranch Pro Gas Powered Driver



Applications	
Types & Sizes of Posts to be Driven (outside dimensions)	Chuck/Adapter
T-Post	Standard Chuck
Ground Rod	1" Adapter
Concrete Form Pin	1" Adapter
1-5/8" Post	Standard Chuck

Specifications	
Master Chuck ID-in (mm)	1.75" (44.4)
Overall Dimensions in (mm)	13 W x 14 D x 20.5 H (330 x 355 x 528)
Weight–lb (kg)	33.5 lbs (15.2 kg)
Power	4-stroke
Performance	1720 BPM (approximate)
Fuel	Unleaded Gas, 86 octane or higher
Fuel Capacity–US qt (ltr)	0.67 (0.63)
Engine Oil	SAE 10W-30
Grease	RHINO <sup>®</sup> Pro Series Lubricant

Order Information and Accessories	
Ship Wt.	41 lb (18.59 kg)
Part No.	Description
300001	Ranch Pro™ Gas Power Driver (standard with 1" Adapter)
300500	Rhino <sup>®</sup> Pro Series Lubricant (2.75 oz tube)
301233	Lower Handle Assembly (optional)
300508	Ranch Pro™ Service Kit
300897	1" Adapter with Lock Pin



POWERED by HONDA





# Fence Prom

Applications	
Types & Sizes of Posts to be Driven (outside dimensions)	Chuck/Adapter
T-Post	1-3/4" Adapter
Ground Rod	1" Adapter
Form Pin	1" Adapter
1 to 1-7/8" Dia.	2" Adapter
1-3/4 to 2-3/8" Dia	Standard Chuck
Tent Stake	Tent Stake Chuck

Specifications	
Master Chuck ID-in (mm)	2.50" (44.4)
Overall Dimensions in (mm)	13 x 14 x 21.5 in. (330 x 355 x 546 mm)
Weight-Ib (kg)	36.5 lb (15.5 kg)
Power	4-stroke
Performance	1720 BPM (approximate)
Fuel	Unleaded Gas, 86 octane or higher
Fuel Capacity–US qt (ltr)	0.67 (0.63)
Engine Oil	SAE 10W-30
Grease	RHINO <sup>®</sup> Pro Series Lubricant

Order In	Order Information and Accessories	
Ship Wt.	46 lb (0.86 kg)	
Part No.	Description	
301001	Fence Pro™ Gas Power Driver (standard with 2" Adapter)	
300902	Rhino® Chuck-Lok™ System 2" (50.8mm) Adapter	
300895	Rhino® Chuck-Lok™ System 1-3/4" (44.4mm) Adapter	
300900	Rhino® Chuck-Lok™ System 1" (25.4mm) Adapter	
301920	Rhino® Chuck-Lok™ Locking Nut (1 per driver)	
301233	Lower Handle Assembly (optional)	
301152	Fence Pro™ Short Euro Stake Chuck Tube	
301508	Fence Pro™ Service Kit	
300500	Rhino <sup>®</sup> Pro Series Lubricant (2.75 oz tube)	



POWERED by HONDA



# Multi-Pro Gas Powered Driver



Applications	
Types & Sizes of Posts to be Driven (outside dimensions)	Chuck/Adapter
T-Post	1-3/4" Adapter
Ground Rod	1" Adapter
Form Pin	1" Adapter
1" to 1-5/8" Dia.	1-3/4" Adapter
1-7/8" Dia.	2" Adapter
1-3/4 to 2-3/8" Dia	Standard Chuck
Tent Stake	Tent Stake Chuck
1-1/2 to 2-1/2" Square	Chuck for Square Tube*
1.2 to 4 lb Channel	Channel Chuck

\* Drive Cap is required for this application

Specifications	
Master Chuck ID-in (mm)	2.5" (63.5)
Overall Dimensions in (mm)	10.75 W x 17 D x 26 H (273 x 432 x 660)
Weight–lb (kg)	44 (19.9)
Power	4-stroke
Performance	1720 BPM (approximate)
Fuel	Unleaded Gas, 86 octane or higher
Fuel Capacity–US qt (ltr)	0.67 (0.63)
Engine Oil	SAE 10W-30
Grease	RHINO <sup>®</sup> Pro Series Lubricant

Note: Custom chucks may be available for your specific application contact Rhino Tool Company.









Order	Order Information and Accessories	
Ship Wt.	53 lb (24 kg)	
Part No.	Description	
301002	Rhino® Multi-Pro™ Gas Powered Driver	
300902	Rhino <sup>®</sup> Chuck-Lok <sup>™</sup> System 2" (50.8mm) Adapter (1 per driver)	
300895	Rhino <sup>®</sup> Chuck-Lok <sup>™</sup> System 1¾" (44.4mm) Adapter (1 per driver)	
300900	Rhino <sup>®</sup> Chuck-Lok <sup>™</sup> System 1" (25.4mm) Adapter (1 per driver)	
301920	Rhino <sup>®</sup> Chuck-Lok <sup>™</sup> Locking Nut (1 per driver)	
301155	Multi-Pro Tent Stake Chuck	
301171	Multi-Pro <sup>™</sup> Chuck for Square Tube	
300932	Multi-Pro <sup>™</sup> Drive cap for 1¾" (44.45mm) O.D. Square Tube	
300933	Multi-Pro <sup>™</sup> Drive cap for 2" (50.8mm) O.D. Square Tube	
300934	Multi-Pro <sup>™</sup> Drive cap for 2¼" (57.15mm) O.D. Square Tube	
300935	Multi-Pro <sup>™</sup> Drive cap for 2½" (63.5mm) O.D. Square Tube	
301000	1/4" Long Arm Hex Key (1 per driver)	
300500	Rhino <sup>®</sup> Pro Series Lubricant (2.75 oz tube)	
300506	Rhino® Pro Series Lubricant - 12-pack	
301509	Multi-Pro <sup>™</sup> Service Kit	

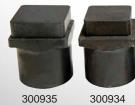














300933 300932



## Multi-Pro XA™ Gas Powered Driver

Applications	
Types & Sizes of Posts to be Driven (outside dimensions)	Chuck/Adapter
T-Post	1-3/4" Adapter
Ground Rod	1" Adapter
Form Pin	1" Adapter
1" to 1-5/8" Dia.	1-3/4" Adapter
1-3/4" to 1-7/8" Dia.	2" Adapter
2 " to 2-3/8" Dia	Extended Master Chuck
Tent Stake	Tent Stake Chuck
1-1/2" to 2-1/2" Square Tube	XA Square Anchor Chuck
1.2 to 4 lb Channel	Slotted Chuck
Silt Fence	Slotted Chuck
3-7/8" Round Solid Wood Post	Adapter Plate & 4" Chuck
2-1/2" to 3-3/8" Round Solid Wood Post	Adapter Plate & 3-1/2" Chuck
2" to 2-7/8" Square Solid Wood Post	Adapter Plate & 3" Square Chuck

Specifications		
Master Chuck ID-in (mm)	2.5" (63.5)	
Overall Dimensions in (mm)	10.75" x 17" x 26" (273 x 432 x 660)	
Weight–lb (kg)	47.25 (27.43)	
Power	4-stroke	
Performance	1720 BPM (approximate)	
Fuel	Unleaded Gas, 86 octane or higher	
Fuel Capacity–US qt (ltr)	0.67 (0.63)	
Engine Oil	SAE 10W-30	
Grease	RHINO <sup>®</sup> Pro Series Lubricant	





Rhino





Order I	Order Information and Accessories		
Ship Wt.	54.5 lb (24.72 kg) approx.		
Part No.	Description		
301003	Rhino <sup>®</sup> Multi-Pro XA <sup>™</sup> Gas Powered Driver		
301007	Rhino <sup>®</sup> Multi-Pro XA <sup>™</sup> w/Slotted Chuck		
300902	Rhino <sup>®</sup> Chuck-Lok <sup>™</sup> System 2" (50.8mm) Adapter		
300895	Rhino <sup>®</sup> Chuck-Lok <sup>™</sup> System 1¾" (44.4mm) Adapter		
300900	Rhino <sup>®</sup> Chuck-Lok <sup>™</sup> System 1" (25.4mm) Adapter		
301920	Rhino <sup>®</sup> Chuck-Lok <sup>™</sup> Locking Nut		
300932	Multi-Pro <sup>™</sup> Drive cap for 1¾" (44.45mm) O.D. Square Tube		
300933	Multi-Pro <sup>™</sup> Drive cap for 2" (50.8mm) O.D. Square Tube		
300934	Multi-Pro <sup>™</sup> Drive cap for 2¼″ (57.15mm) O.D. Square Tube		
300935	Multi-Pro <sup>™</sup> Drive cap for 2½" (63.5mm) O.D. Square Tube		
301000	¼" Long Arm Hex Key (1 per driver)		
300500	Rhino <sup>®</sup> Pro Series Lubricant		
300506	Rhino <sup>®</sup> Pro Series Lubricant - 12-pack		
301509	Multi-Pro <sup>™</sup> Service Kit		
301169	Multi-Pro <sup>™</sup> Extended Anvil		
301420	Multi-Pro <sup>™</sup> Extended Master Chuck		
301159	Multi-Pro <sup>™</sup> Channel Post Chuck		
301175	Multi-Pro <sup>™</sup> U-Channel Drive Kit (includes 301159, 301169)		
301422	Multi-Pro XA <sup>™</sup> Square Anchor Chuck		
301400	Multi-Pro XA <sup>™</sup> Large Chuck Adapter Plate		
301403	Multi-Pro XA <sup>™</sup> 3½" (88.9mm) Wood Post Chuck (Wood Post Only)		
301405	Multi-Pro XA <sup>™</sup> 4" (101.6mm) Wood Post Chuck (Wood Post Only)		
301415	Multi-Pro XA <sup>™</sup> 3" (76.2mm) Square Wood Post Chuck (Wood Post Only)		









Specifications	
Model No.	071012*
Height Dimension in (m)	41 (1.04m)
Base Dimension in (mm)	9-1/2 x 12 (241 x 304)
Handle Length in (m)	60 (1.52)
Wt. lb (kg)	41 (18.7)
Ship Wt. Ib (kg)	70 (31.75)
Accessories	Pt. No.
Post Grabber	071040
Chain Assembly	220422
Panel Post Grabber	071041
Tent Stake Grabber	071042
Model MP-3 Manual Post Puller Only	071013

\*The Model MP-3, Part No. 071012, includes the Chain Assembly, Part No. 220422, and Post Grabber, Part No. 071040



071041 Panel Post Grabber Sold Separately







Specifications	
Model No.	071000
Dimension in (mm) HxWxL	38" x 13-1/4" x 13-1/4"
	(965 x 337 x 337)
Hook Opening in (m)	1" (25.4)
Cable	3/8" (9.5)
Pulling Stroke in (mm)	17" (432)
Wt. Ib (kg)	53 (24)
Ship Wt. Ib (kg)	60 (24)
Accessories	Pt. No.
Post Grabber	071040
Panel Post Grabber	071041
Tent Stake Grabber	071042



Grabbers are optional





071040 Post Grabber Sold Separately

071041 Panel Post Grabber Sold Separately



#### Rhino Tool Company, Inc.

www.rhinotool.com | info@rhinotool.com

620 Andrews Avenue | Kewanee, IL 61443 | 309-853-5555 or 866-7071808

© Copyright 2016 Rhino Tool Company, Inc.